

Bastionne: Secure Digital interaction (SDi)



We guarantee Secure Digital interaction in an increasingly vulnerable, interconnected world

We found product traction in very unexpected places...

It turns out service providers such as insurance and cloud computing have a much more pressing cybersecurity problem than their clients.

Insurance CO's have already stopped providing cyber insurance for critical infrastructure

The Cloud is plagued by the shared responsibility risk model

Why: Because cybersecurity is **moving further away from the basics** of security in the physical world.

Physically securing assets demands: **Secure your assets behind a barrier.**

Cyber security increasingly rely on the digital equivalent of CCTV:
Please don't steal or vandalise you are being watched.

Golling: Munich Re prepared to give up cyber business over accumulation concerns

Munich Re management board member Stefan Golling has warned that the carrier – the industry's largest cyber reinsurer – is prepared to exit business within the class that carries potentially systemic exposures.

NEWS 8 NOV 2022

Swiss Re: Cyber-Insurance Industry Must Reform

CYBERSECURITY

Biden admin's cloud security problem: 'It could take down the internet like a stack of dominos'

The Biden administration is embarking on the nation's first comprehensive plan to regulate the security practices of cloud providers.

Yay! The new security system is working... I'm so happy we didn't buy that prevention nonsense!

ALERT:
ROME IS BURNING
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The Solution: Bastionne SDi

What is the Bastionne SDi?

- an Impermeable digital barrier (super FWaaS)
- Impenetrable data pipes (perimeter VPN)
- Quantum resistant encryption (EaaS on steroids)
- Unbreachable Sovereign Machine Identity management (Strong IAM)
- Unassailable Endpoint security (the ultimate SASE)

We solve the current market problem with an easy to deploy unit that blocks unwarranted access and establishes an irrefutable chain of events.

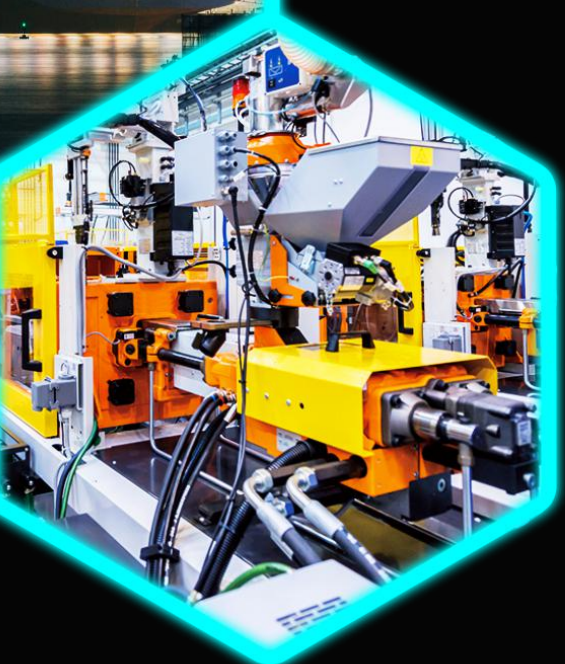
Perfect Security

No one has accomplished this trifecta (until now)

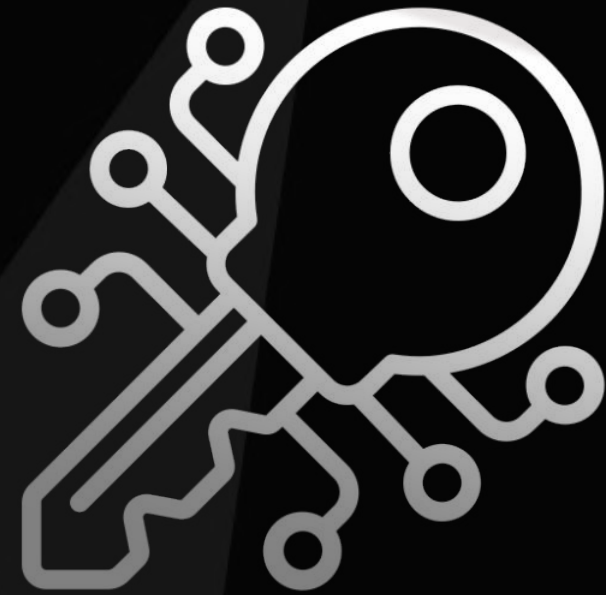
Complete Prevention

Immutable Logging

Easy to Deploy and Manage



Product Features



Machine Identity and Permissioned Access

Easy to manage, human error resistant, autonomous and segmented symmetric-key-based IAM and PAM.



Human Error and Complexity Management

Most disruptive security failures occur due to human error. Bastionne effectively mitigates this with autonomous management and segmentation.



Complete Zero-Trust Networks

Deploy continuously unique-key verifying, micro-segmented and isolated zero-trust networks with no focal weak point. It also works for ZTNA.



Quantum-Secure Impenetrable Messaging Layer

Data transferred between devices is protected by a quantum-secure encryption layer, rendering shared data like instructions and other types of data invulnerable.



Digital Provenance and Audit Trail

Bastionne creates a digital trail of verification and selected events, which can be used for security audits, supply chain management, and product integrity verification.



IoT and IIoT Security

IoT devices present a massive attack vector. Bastionne is cable of verifying the identities of connected devices without a doubt, while adhering to zero-trust principals.

Market Scope

Our product is categorized under Identity and Access Management, an integral component of enterprise cybersecurity, industrial control, IoT, and IIoT systems.

Global cyber security market SOM is 202 billion USD set to double every 6 years.

This unlocks an enormous, untapped market that has a burning need, propelled by the current digital landscape and stringent privacy laws, with no available solutions.

SOM
202 Billion USD

TAM
1.2 Trillion USD

12,3% Compound Annual Growth Rate

Competition

With no other sovereign systems around, our target customers are unhappily settling for less.

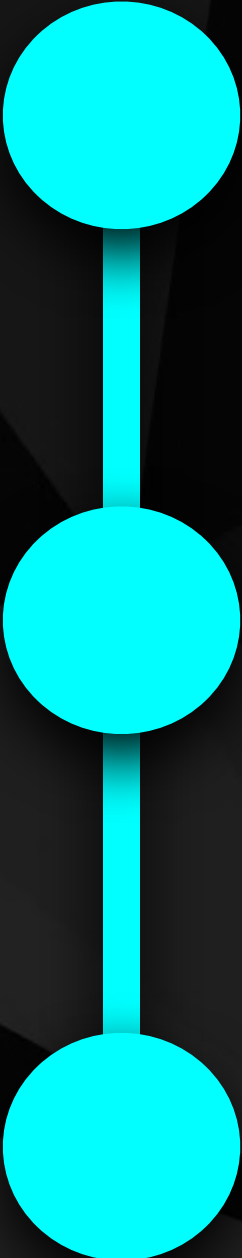


Bastionne provides a more secure, easier to manage, and scalable solution by eliminating the need for a central certificate or key issuing node.

Due to lower infrastructure requirements, we are also able to provide a more affordable product.

Additionally, due to Bastionne's patented characteristics, it unlocks a ~1 Trillion USD market that our competitors cannot partake in.

Business Model



We offer licensing opportunities to software and hardware vendors to embed Bastionne onto their technology. Target customer profiles include OEMs like ABB, Hitachi, etc.

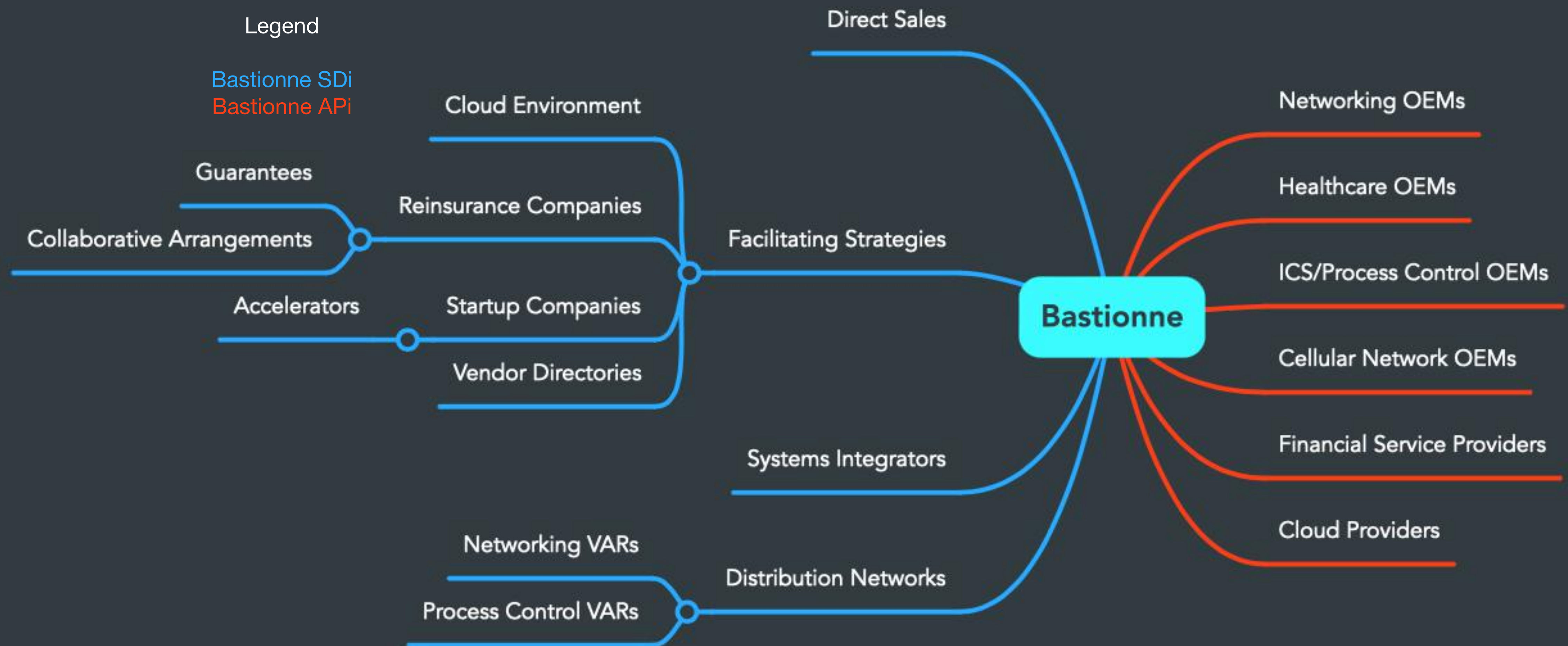
We are in the process of partnering with cloud providers to secure their client endpoints and enable secure movement between cloud assets.

We are in discussions with one of the leaders in the cyber insurance industry to provide solutions to their clients in the form of a physical or virtual guard node to secure their online digital assets.

Bastionne is leased on a tiered SAAS pricing model, which starts from \$5 per month per endpoint. The router modules will be sold for \$1000. Devices that connect to hardware running Bastionne require a subscription.

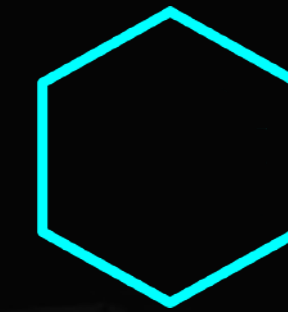
Marketing Strategy

Our Partner Ecosystem



Traction

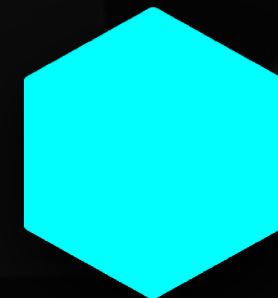
We Are Here



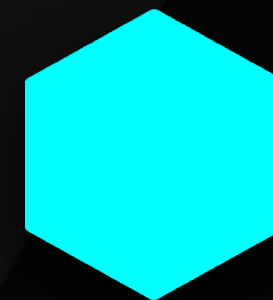
Exponential Growth



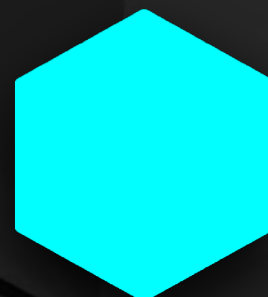
**Targeted PR Campaigns and
Increased Sales Process**



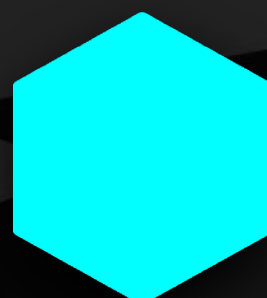
Targeted VARs approached to facilitate sales



Onboarding at Cloud Providers, regulatory process with Insurers



**Formed Partnerships With Leading Networking Hardware Vendors
and Cyber Insurance Companies**



Product Launched

The Team



Eric Lint
CEO



Iwan Buchler
CTO



Charles Buchler
CFO



Deep domain knowledge in
SecureTech (blockchain & IAM)



Over 20 years of high-stakes
security experience in extreme,
hazardous environments



Direct contacts to
ideal customers



More than \$1 Billion in
acquisitions and investments



80+ years combined
management experience



2+ years of working together

Disrupt. Scale. Profit.

Raising \$4 million to facilitate growth

Funds will be used for:

- Purchasing of the plug-and-play module.
- Fulfilment on hardware orders.
- Increased sales team and process.
- Accelerated brand building with PR campaigns, etc.
- Participating in security trade shows for brand awareness.

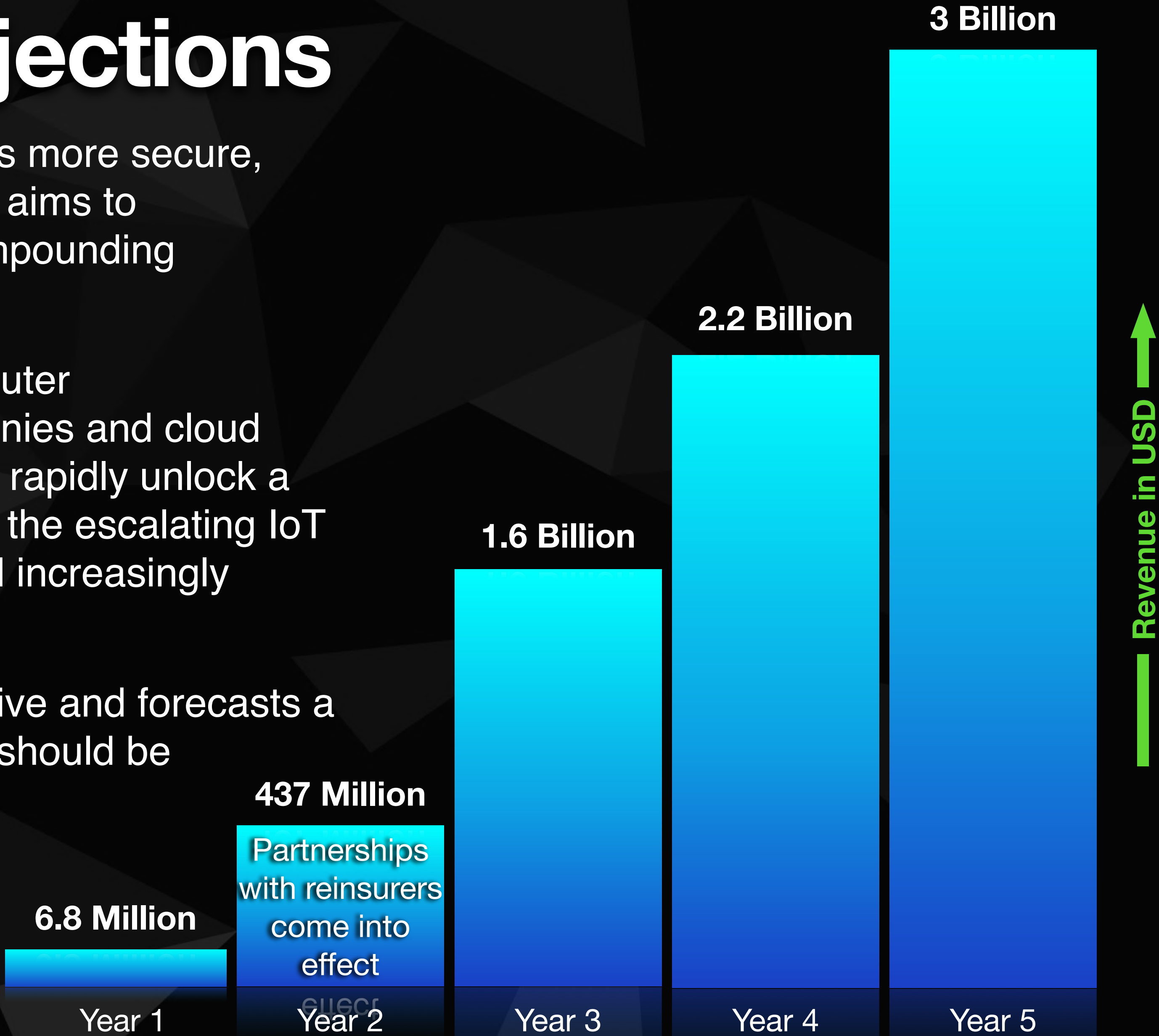


Financial Projections

Leveraging superior software that is more secure, affordable, and scalable Bastionne aims to revolutionize the market with a compounding business model.

Strategic partnerships with large router manufacturers, reinsurance companies and cloud providers ensure that we are set to rapidly unlock a large market and ride the waves of the escalating IoT device sprawl, quantum threat, and increasingly stringent data-protection laws.

The projections are very conservative and forecasts a 1% market share whereas 5-10 % should be attainable.



Exit Strategy



Our experienced team, with a proven track record of over \$1 billion in acquisitions and investments, is well-positioned to achieve a high-value exit within five years.

Potential acquisition candidates include large tech companies such as Cisco, IBM, and Microsoft. However, we also have the flexibility to explore other strategies, such as an IPO or remaining private, due to the scalable nature of our business model.

Regardless of the chosen path, our focus remains on creating value and ensuring sustainable growth for Bastionne.

**Bastionne is scalable, but so is our business model:
so we are not pressured to exit or seek late stage funding.**

We invite you to secure your position in the future of cybersecurity with Bastionne. With limited equity available for this investment round and the imminent launch of our innovative plug-and-play module, now is the perfect time to join us on this exciting journey.

Connect with us to explore this opportunity and become part of our journey:

iwan@bastionne.com



Establishing trust in a trustless world

We're happy to provide additional information, conduct a strategy call, or answer any questions you may have.

www.bastionne.com